



Culbert Healthcare Solutions

Helping Physicians and Hospitals:

- Improve Patient Care
- Enhance Patient Experience
- Drive Financial Performance





"Culbert Healthcare Solutions has helped our organization on several key strategic initiatives. Their resources are knowledgeable of both Epic and GE Centricity Business system data structures and functionality. This gives them the unique capability of understanding not only the technical requirements to share information between these systems but more importantly the business workflow standards that need to be integral to the implementation planning process. Integrating complex enterprise systems while meeting each organizations business needs is challenging. Culbert Healthcare Solutions brings a proven approach and experience to meeting this challenge."

Charles Henck
Chief Information Officer
University Physicians, Inc.

CHS offers today's healthcare organizations a wide range of professional services designed to

- **Improve Patient Care**
- **Enhance Patient Experience**
- **Drive Financial Performance.**

Services focus on the areas of operations management, revenue cycle consulting, clinical transformation and information technology.

Management & Operations

CHS consultants each bring 20+ years of experience specializing in many areas, including executive leadership, practice management, department administration, revenue cycle management, and IT management. Our consultants will evaluate existing practices and help clients determine the best approach for managing change while improving the patient experience and controlling revenue stream.

- **Strategic Planning Services** – Providing direction and guidance to organizational leaders when dealing with acquisitions, clinical transformation or cash flow challenges.
- **Interim Management Services** – Optimizing practice management and helping organizations manage growth and change successfully.
- **Revenue Cycle & Consulting** – Accelerating cash flow and driving financial performance through timely claims and bill collection.

Information Technology

Assisting with the integration of hospital, ambulatory and ancillary systems throughout the continuum of patient care.

- **IT Strategic Planning** – Assisting clients with technology vendor selection to optimize productivity and ensure alignment across the organization.
- **EHR Services** – Evaluating existing workflows and helping develop best practice solution for reducing costs with the help of physicians and nurses on CHS staff.
- **Integration & Technical Services** – Focusing on the selection, implementation, and management of a wide range of vendor applications.
 - Integrating hospital and physician group technology systems for streamlined operations and communications.
 - Simplifying the billing process through EHR integration for practice management systems.
- **System Management** – Maximizing system effectiveness through remote and onsite system management service plans.

“When you partner with CHS, know that CHS consultants can hit the ground running because of their detailed knowledge of the healthcare industry. They understand what we do and therefore will demonstrate their value from the very beginning of the engagement.”

Anne Belknap
Director of Patient Accounts
Tufts Medical Center
Physicians Organization

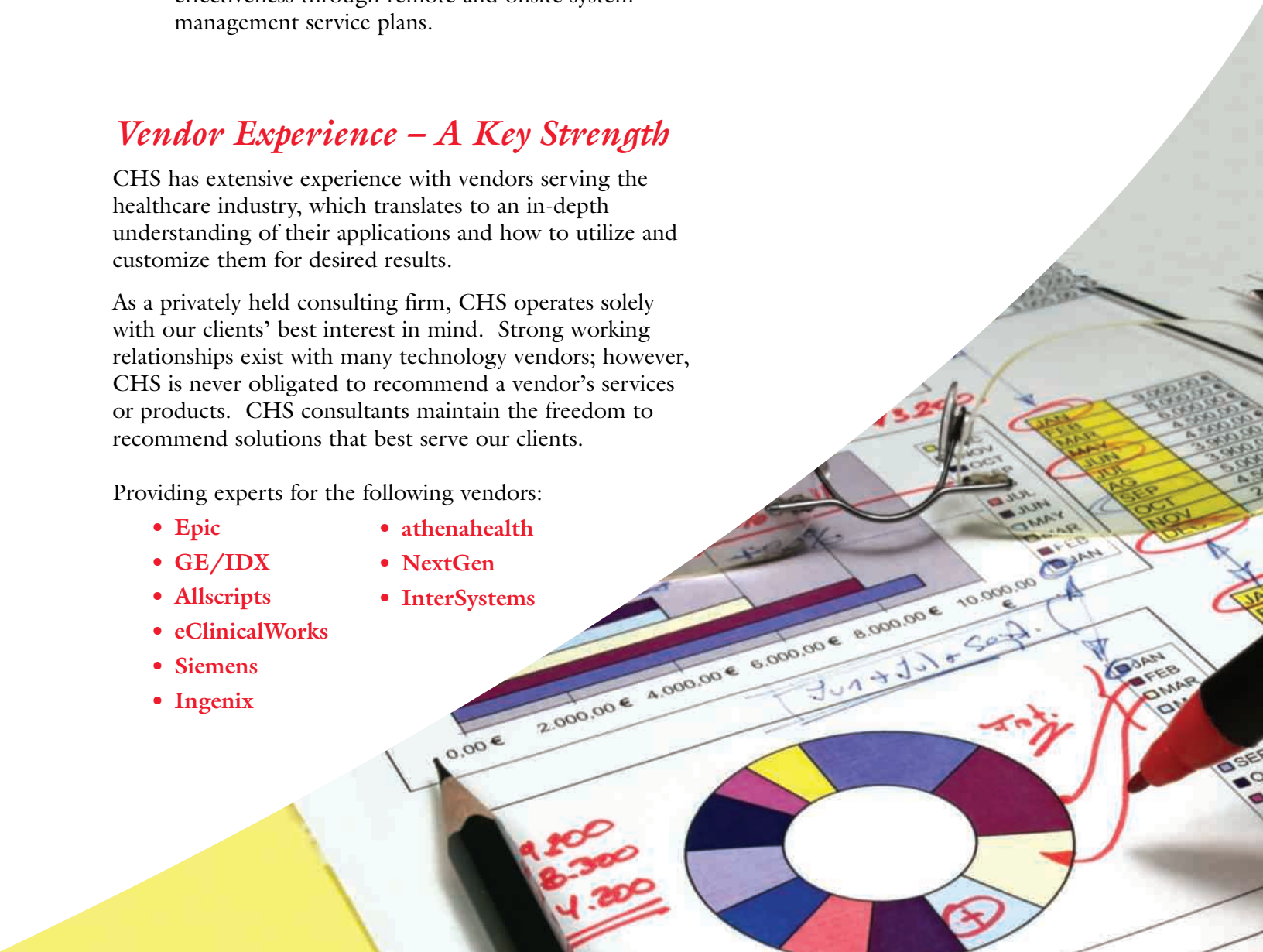
Vendor Experience – A Key Strength

CHS has extensive experience with vendors serving the healthcare industry, which translates to an in-depth understanding of their applications and how to utilize and customize them for desired results.

As a privately held consulting firm, CHS operates solely with our clients’ best interest in mind. Strong working relationships exist with many technology vendors; however, CHS is never obligated to recommend a vendor’s services or products. CHS consultants maintain the freedom to recommend solutions that best serve our clients.

Providing experts for the following vendors:

- Epic
- GE/IDX
- Allscripts
- eClinicalWorks
- Siemens
- Ingenix
- athenahealth
- NextGen
- InterSystems





Culbert Healthcare Solutions

Culbert Healthcare Solutions, founded in 2006 by Rob Culbert, offers consulting services to hospitals, academic medical centers and physician groups. Our services focus on strategic planning, interim management, revenue cycle improvement, system integration, EHR and clinical systems.

CHS consultants have dedicated their careers - with an average of 15 years experience - to making a difference in the industry. Our team is expanding across the country with a focus on exceeding expectations and providing excellent service.

As healthcare reform and the HITECH act of 2009 begin to shape business needs, a combination of operations management and IT expertise make CHS uniquely suited to helping you meet these challenges.

“The growth and success at CHS has been achieved due to a commitment to the client’s success and by providing excellent customer service.”

Robert Culbert, President

Why Culbert Healthcare Solutions?

Healthcare organizations are driving toward enhanced patient experience and maximized financial performance. A CHS specialized approach meets these business needs. Our objective is your organizational success, and we adhere to a business philosophy that encompasses the 4-C model of commitment, character, competence and collaboration.

CHS consultants have served as CIOs, CEOs, and Directors of Billing, Finance and Practice Administration. We collaborate with clients, share experiences, apply knowledge and fulfill a commitment to your success.



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